

## Professional Profile:

### David B. Welton

Alain Pinel Realtors, Saratoga  
Direct 408.913.7826  
Office 408.741.1111 ext.161  
[dwelton@apr.com](mailto:dwelton@apr.com)

David began his career in real estate in 1984 after attending San Jose State University. David has lived in the Silicon Valley all his life and resides in Saratoga with his wife and three children. David is very focused, detailed and passionate about his family and career. His goal is to bring added value to his clients and exceed their expectations. David accomplishes this through his skill, knowledge, expertise and comprehensive high impact marketing strategies. David also prides himself on his negotiating skills. It has been this level of commitment and these ingredients that have enabled David to have a primarily referral based business.

David is proud to be a member of Alain Pinel Realtors President's Club which is composed of the top 2% of Sales Professionals of the firm. David is also recognized by the California Association of Realtors among the top 1% of real estate professionals in the State of California, as well as throughout the nation.

“I believe that quality is never an accident; it is always the result of high intention, sincere effort, intelligent direction and skillful execution; it represents the wise choice of many alternatives. I am committed to bringing as much quality into my business as possible. “

If you are entertaining selling or buying real estate please call for a confidential interview. I look forward to assisting you with your real estate needs!

## Selecting the Best in Real Estate!

## Resume:

1995-Present

**Realtor with Alain Pinel Realtors, Saratoga, CA**

Residential real estate agent: Listing and selling residential real estate. New construction.

1989-1995

**Realtor with Contempo Realty Inc., Cupertino, CA**

Residential real estate agent: Listing and selling residential real estate. Listing and selling multi-unit properties. Renovation of single-family dwellings.

1985-1989

**Realtor with Referral Realty, Inc. Cupertino, CA**

Residential real estate agent: Listing and selling residential real estate. Listing and selling multi-unit properties.

### **Education:**

1991-Present

**Graduate of Western's School of Real Estate**

Received 480 hours D.R.E. credits for continuing education in the field of real estate.

1985-Present

**Graduate of Anthony's School of Real Estate.**

Received real estate sales license.

1982-1985

**San Jose State University, San Jose, CA**

Business Administration – Emphasis in Marketing with a minor in communications.

1980-1982

**De Anza College, Cupertino, CA**

General education with an emphasis on Business Marketing.

### **Qualities:**

High energy, strategic planning, focused negotiation skills, new marketing innovation and market penetration.

**Accomplishments:**

- 2005-Present      **Recognized and ranked by the *Wall Street Journal* as the 83<sup>rd</sup> highest producing real estate agent in the United States. This national recognition and ranking is measured by total sales volume and transaction sides.**
- 1998-Present      **Recognized as the #1 top producing real estate agent for Alain Pinel Realtors, Saratoga.**  
Charter member of the Presidents Club of Alain Pinel Realtors, the highest accomplishment award for Alain Pinel Realtors.  
Recognized in the top 1% of real estate sales in the nation.
- 1996-1998      Charter member of the Presidents Club of Alain Pinel Realtors, the highest accomplishment award for Alain Pinel Realtors.  
Recognized in the top 1% of real estate sales in the nation.
- 1992-1995      Charter member of the Platinum Circle, the highest accomplishment award for Contempo Realty, Inc.  
Recognized in the top 1% of real estate sales in the State of California.
- 1991-1992      Recognized as the #1 top producing real estate agent for Contempo Realty Inc.  
Senior Associate with Contempo Realty, Inc.  
Charter member of the Platinum Circle, the highest accomplishment award for Contempo Realty, Inc.
- 1990-1991      Recognized as the #1 top listing agent for Contempo Realty, Inc., Cupertino.  
Charter member of the Platinum Circle, the highest accomplishment award for Contempo Realty, Inc.  
Recognized in the top 1% of real estate sales in the State of California.
- 1989-1990      Recognized in the top 3% of real estate sales in the State of California.
- 1987-1988      Recognized as the #1 top producing real estate sales person for Referral Realty, Inc.
- 1986-1987      Recognized in the top 10% of real estate sales in Santa Clara County.



# SELECTING THE BEST IN REAL ESTATE

**ALAIN PINEL**  
REALTORS

# WALL STREET JOURNAL

TOP 100 AGENTS BY SALES VOLUME

At the National Association of Realtors Annual Conference and Expo, **The Wall Street Journal** and **REAL Trends**, a leading source of analysis and information for the residential real estate brokerage industry, announced **The Real Estate Top 200** awards program. The Real Estate Top 200 honors America's elite real estate agents and their companies. Winners were published in a special advertising supplement of *The Wall Street Journal*, *Lore Magazine*, [loremagazine.com](http://loremagazine.com) and on [RealEstateJournal.com](http://RealEstateJournal.com), The Wall Street Journal's real estate web site.

**David B. Welton** of *Alain Pinel Realtors, Saratoga* was listed **83rd** on the Top 200 Individual Agents list (by sales volume) out of more than one million real estate agents nationwide – **Contemplate the Advantages.**

82	Bill Eigety	Prudential Utah Real Estate	UT	64,930,000
83	<b>David Welton</b>	Alain Pinel Realtors	CA	<b>64,437,446</b>

<b>83</b>	<b>David Welton</b>	<b>Alain Pinel Realtors</b>	<b>CA</b>	<b>64,437,446</b>
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86	Bob Hassett	Russ Lyon Realty Company	AZ	63,696,500
87	Mary Rutherford	Brown Harris Stevens	NY	63,406,333
88	Dena Fleming	Prudential Utah Real Estate	UT	63,212,000
89	Carol Agle	Prudential Utah Real Estate	UT	61,625,000
	Gerri	Residential Properties		60,863,184

Wall Street Journal, November 2006



**David Welton**

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**David Welton**  
Alain Pinel Realtors, Saratoga  
Production 1999-year to date

BELLA VISTA, SARATOGA	\$3,800,000
17 MILE DRIVE, PEBBLE BEACH	\$23,500,000
EL QUITO WAY, SARATOGA	\$2,450,000
17 MILE DRIVE, PEBBLE BEACH	\$14,999,000
SOBEY ROAD, SARATOGA	\$4,970,000
VICKERY LANE, SARATOGA	\$1,850,000
OAK KNOLL DRIVE, MONTE SERENO	\$1,550,000
BELLA VISTA, SARATOGA	\$3,250,000
SARATOGA HILLS ROAD, SARATOGA	\$1,037,500
OAK KNOLL DRIVE, LOS GATOS	\$1,495,000
KERWIN RANCH COURT, SARATOGA	\$1,750,000
PINNACLE COURT, SARATOGA	\$1,842,000
RONNIE WAY, SARATOGA	\$1,425,000
BRAEMAR COURT, SARATOGA	\$1,310,000
SARAHILLS COURT, SARATOGA	\$1,005,000
BOHLMAN ROAD, SARATOGA	\$1,050,000
CARNELIAN GLEN COURT, SARATOGA	\$1,450,000
LOMITA AVENUE, SARATOGA	\$1,410,000
EDELEN, LOS GATOS	\$1,375,000
SARATOGA GLEN PLACE, SARATOGA	\$855,000
RIDLEY WAY, SAN JOSE	\$1,000,000
LIVORNO COURT, S.C.V.C.C.	\$750,000
LAGE DRIVE, SAN JOSE	\$365,000
SAMSON COURT, SAN JOSE	\$432,000
SAMSON COURT, SAN JOSE	\$425,000
W.FREMONT AVENUE, SUNNYVALE	\$635,000
POE LANE, SAN JOSE	\$540,000
SILVER OAK, CUPERTINO	\$475,000
CHERRYWOOD DRIVE, SUNNYVALE	\$775,000
QUINCE, SUNNYVALE	\$500,000
SUNROSE TERRACE, SUNNYVALE	\$300,000
HURSTGLEN WAY, SAN JOSE	\$319,000
WHITE ROSE COURT, SAN JOSE	\$294,000
DISCOVERY AVENUE, SAN JOSE	\$287,000
HILMAR STREET, SANTA CLARA	\$525,000
SARATOGA GLEN PLACE, SARATOGA	\$855,000
RADOYKA DRIVE, SARATOGA	\$1,180,000
SARATOGA HILLS ROAD, SARATOGA	\$2,525,000
GLEN BRAE DRIVE, SARATOGA	\$2,250,000
SOBEY ROAD, SARATOGA	\$4,970,000

**Specializing in Saratoga/Los Gatos**

COMER DRIVE, SARATOGA	\$17,000,000
EDELEN, LOS GATOS	\$1,375,000
SQUIRREL HOLLOW COURT, SARATOGA	\$2,800,000
LALOR, SAN JOSE	\$424,250
ARROYO DE ARGUELLO, SARATOGA	\$1,995,000
KYBURZ PLACE, ALMADEN	\$955,000
PETAL WAY, W. SAN JOSE	\$770,000
HILMAR AVENUE, SANTA CLARA	\$525,000
BING DRIVE, SAN JOSE	\$775,000
BING DRIVE, SAN JOSE	\$775,000
GLEN BRAE DRIVE, SARATOGA	\$1,450,000
BOSE, LANE, ALMADEN	\$715,000
OLD ADOBE WAY, LOS GATOS	\$885,000
DRY OAK, ALMADEN	\$730,000
FOREST AVENUE, SANTA CLARA	\$475,000
WHITNEY AVENUE, LOS GATOS	\$1,150,000
E. CLIFF DRIVE, SANTA CRUZ	\$775,000
CUESTA, CARMEL	\$4,500,000
E. EVELYN, SUNNYVALE	\$527,500
PARTRIDGE COURT, SUNNYVALE	\$575,000
EDGEMOOR WAY, W. SAN JOSE	\$780,000
THREE OAKS WAY, SARATOGA	\$3,399,000
GRANITE COURT, SARATOGA	\$2,750,000
ALCOTT WAY, SARATOGA	\$1,450,000
EL CAMINO GRANDE, SARATOGA	\$3,000,000
ELMBRIDGE DRIVE, W. SAN JOSE	\$566,000
SUNROSE TERRACE, SUNNYVALE	\$431,000
STERLING OAK, SARATOGA	\$1,785,000
EL ATILLO, LOS GATOS	\$710,000
VICKERY AVENUE, SARATOGA	\$2,425,000
SUMNER DRIVE, SARATOGA	\$1,300,000
VICKERY AVENUE, SARATOGA	\$1,900,000
MALORY DRIVE, SAN JOSE	\$498,000
SUMNER DRIVE, SARATOGA	\$1,300,000
CONTINENTAL CIRCLE, SARATOGA	\$2,100,000
ALBERTO WAY, LOS GATOS	\$351,000
WOODCLIFF COURT, SAN JOSE	\$745,000
HIGH STREET, LOS GATOS	\$2,150,000
RUSSELL LANE, SARATOGA	\$1,569,000
VIEWRIDGE, SARATOGA	\$1,235,000
PIERCE COURT, SARATOGA	\$895,000
BAYVIEW DRIVE, LOS GATOS	\$775,000
GLEN BRAE DRIVE, SARATOGA	\$1,550,000
RUSSELL LANE, SARATOGA	\$1,350,000

## Specializing in Saratoga/Los Gatos

SUNSET DRIVE, SARATOGA	\$3,900,000
DORENE COURT, SARATOGA	\$3,795,000
RONNIE WAY, SARATOGA	\$2,800,000
SHASTA SPRINGS COURT, CUPERTINO	\$1,202,800
PEACH HILL ROAD, SARATOGA	\$4,695,000
EL ATILLO, LOS GATOS	\$650,000
PEACH HILL ROAD, SARATOGA	\$7,600,000
STACIA STREET, LOS GATOS	\$1,080,000
GLEN UNA DRIVE, SARATOGA	\$5,300,000
HERON AVENUE, SUNNYVALE	\$699,000
GREENE DRIVE, SAN JOSE	\$711,000
BANCROFT, MONTE SERENO	\$1,775,000
VIA DE MARCOS, SARATOGA	\$3,035,000
CALLE ALEGRE, SAN JOSE	\$655,000
TIVOLI WAY, SAN JOSE	\$875,000
HUNTERSTON PLACE, CUPERTINO	\$925,000
BONNIE RIDGE WAY, SARATOGA	\$1,379,000
LIVORNO COUT, SCVCCC	\$1,199,000
STERLING OAK COURT, SARATOGA	\$1,350,000
ARGONAUT DRIVE, SARATOGA	\$1,300,000
HIDDEN HILL ROAD, LOS GATOS	\$2,688,000
HIGH STREET, LOS GATOS	\$2,300,000
STONERIDGE, SARATOGA	\$905,000
POE LANE, SAN JOSE	\$540,000
RADOYKA, SARATOGA	\$948,000
SANTA ROSA DRIVE, LOS GATOS	\$3,125,000
LYNFIELD LANE, SAN JOSE	\$560,000
S. 12 <sup>TH</sup> STREET, SAN JOSE	\$325,000
HIGH STREET, LOS GATOS	\$2,125,000
TWIN OAKS, LOS GATOS	\$1,750,000
CALAVERAS AVENUE, SAN JOSE	\$1,350,000
VICKERY AVENUE, SARATOGA	\$1,600,000
LA RINCONADA DRIVE, LOS GATOS	\$1,400,000
WILLOWBROOK DRIVE, SAN JOSE	\$540,000
RODEO CREEK HOLLOW, SARATOGA	\$2,965,000
HIDDEN HILL ROAD, LOS GATOS	\$2,150,000
QUITO ROAD, SARATOGA	\$1,015,000
CERRO CHICO, LOS GATOS	\$1,099,000
SARATOGA GLEN PLACE, SARATOGA	\$898,000
SARATOGA/LOS GATOS RD., MONTE SERENO	\$6,350,000
SPAICH COURT, SARATOGA,	\$4,995,000
S. KENNEDY ROAD, LOS GATOS	\$3,499,000
BANCROFT, MONTE SERENO	\$1,625,000
MT. EDEN ROAD, SARATOGA	\$3,850,000
MINA WAY, SARATOGA	\$3,800,000
ELM PARK, MONTE SERENO	\$1,900,000

## Specializing in Saratoga/Los Gatos

SOBEY OAKS COURT, SARATOGA	\$4,600,000
BROOKHURST COURT, W. SAN JOSE	\$1,095,000
MAYWOOD, SAN JOSE	\$500,000
BEN HUR COURT, WILLOW GLEN	\$775,000
CURTNER AVENUE, WILLOW GLEN	\$1,180,000
WOODED LAKE DRIVE, ALMADEN	\$1,499,000
WOODED LAKE DRIVE, ALMADEN	\$2,015,000
TIVOLI, ALMADEN VALLEY	\$1,371,150
BROOKGLEN DRIVE, SARATOGA	\$1,075,000
FOOTHILL GLEN DRIVE, SAN JOSE	\$675,000
HILL AVENUE, SARATOGA	\$3,810,000
CHESTER, SARATOGA	\$3,520,000
VIA DE MARCOS, SARATOGA	\$4,125,000
LOMITA, SARATOGA	\$3,550,000
RODEO CREEK HOLLOW, SARATOGA	\$3,900,000
WILDCAT RIDGE, SARATOGA	\$3,500,000
SARATOGA CREEK DRIVE, SARATOGA	\$1,400,000
SERENO COURT, MONTE SERENO	\$1,700,000
SOBEY OAKS COURT, SARATOGA	\$3,390,000
BOHLMAN ROAD, SARATOGA	\$2,100,000
BUCKHAVEN LANE, SARATOGA	\$1,800,000
BONNIE RIDGE AVENUE, SARATOGA	\$1,860,000
OAK DRIVE, MONTE SERENO	\$3,100,000
17 MILE DRIVE, PEBBLE BEACH	\$7,200,000
SHADOW OAKS WAY, SARATOGA	\$2,150,000
GREENWOOD, MONTE SERENO	\$4,395,000
LA RINCONADA, LOS GATOS	\$1,800,000
MOUNT EDEN ROAD, SARATOGA	\$2,250,000
STAUFFER COURT, CUPERTINO	\$2,930,000
EDELEN, LOS GATOS	\$4,650,000
KENNEDY ROAD, LOS GATOS	\$2,800,000
LA RINCONADA, LOS GATOS	\$1,700,000
CALLE BONITA, SAN JOSE	\$910,000
PARTRIDGE COURT, SUNNYVALE	\$825,000
MOUNT EDEN ROAD, SARATOGA	\$12,500,000
GARROD ROAD, SARATOGA	\$6,500,000
VIZCAYA, SAN JOSE	\$880,000
MILES, LOS GATOS	\$1,649,000
SPAICH COURT, SARATOGA	\$3,775,000
McFARLAND, SARATOGA	\$1,332,000
12 <sup>TH</sup> STREET, SANTA CRUZ	\$2,695,000
SARATOGA HILLS ROAD, SARATOGA	\$2,590,000
HOLLOW LAKE WAY, SAN JOSE	\$2,050,000
MONTE VISTA DRIVE, SARATOGA	\$5,900,000

## Specializing in Saratoga/Los Gatos

GYPSY HILL ROAD, SARATOGA	\$3,389,000
WHITNEY AVENUE, LOS GATOS	\$1,775,000
MARCHMONT, LOS GATOS	\$1,785,000
PEACH HILL ROAD, SARATOGA	\$4,489,000
CHESTER ROAD, SARATOGA	\$3,348,000
SARATOGA HEIGHTS ROAD, SARATOGA	\$4,489,000
VINTAGE LANE, SARATOGA	\$3,855,000
FARWELL AVENUE, SARATOGA	\$4,850,000
MONTE VISTA, SARATOGA	\$3,510,000
HENDERSON AVENUE, SUNNYVALE	\$998,500
MICHAELS DRIVE, SARATOGA	\$4,000,000
HUME DRIVE, SARATOGA	\$3,695,000
MINA WAY, SARATOGA	\$3,995,000
FRANCIS OAKS WAY, LOS GATOS	\$3,495,000
CHERRY AVENUE, WILLOW GLEN	\$1,850,000
CAMINO BARCO, SARATOGA	\$2,800,000
REDBERRY DRIVE, MONTE SERENO	\$4,950,000
CANYON VISTA DRIVE, CUPERTINO	\$1,150,000
HILLVIEW, LA SELVA BEACH	\$3,379,000
BESTVIEW, SARATOGA	\$2,300,000
BEGONIA WAY, SUNNYVALE	\$1,200,000
SPAICH COURT, SARATOGA	\$3,490,000
WOODED LAKE DRIVE, SAN JOSE	\$2,849,000
CARDINAL, SAN JOSE	\$1,675,000
OAK DRIVE, MONTE SERENO	\$3,980,000
MONTALVO HEIGHTS COURT, SARATOGA	\$5,550,000
MOUNTAIN LAUREL LANE, LOS GATOS	\$3,450,000
CAMINO AL MAR, LE SELVA BEACH	\$1,200,000
PANORAMA, SARATOGA	\$4,500,000
PIERCE ROAD, SARATOGA	\$2,900,000
MONTALVO HEIGHTS COURT, SARATOGA	\$5,200,000
SARATOGA HIEGHTS DRIVE, SARATOGA	\$3,500,000
MORA DRIVE, LOS ALTOS	\$4,389,000
DORSEY WAY, SARATOGA	\$2,899,000
PIERCE ROAD, SARATOGA	\$2,199,000
MONTALVO ROAD, SARATOGA	\$3,499,000
FIELDSTONE DRIVE, SARATOGA	\$1,149,000
SPRINGER AVENUE, SARATOGA	\$1,099,000
DEER SPRING COURT, SARATOGA	\$4,488,000
OCEAN VISTA , SOQUEL	\$527,000
4 <sup>TH</sup> STREET, SARATOGA	\$620,000
EASTVIEW DRIVE, LOS GATOS	\$2,100,000

## Specializing in Saratoga/Los Gatos

VIEW OAKS WAY, ALMADEN	\$2,350,000
EL SOLYO AVENUE, CAMPBELL	\$1,899,000
MORE AVENUE, LOS GATOS	\$3,585,000
REDBERRY DRIVE, LOS GATOS	\$2,199,000
SPAICH COURT, SARATOGA	\$3,800,000
VERDE VISTA, SARATOGA	\$1,799,000
DONNA LANE, SARATOGA	\$3,499,000

Specializing in Saratoga/Los Gatos